### **Donnel Deremer, PA-C**

#### **Professional Summary**

Seasoned professional with over 15 years experience in General, Surgical & Cosmetic Dermatology, a strong Internal Medicine foundation, comfortable functioning in both solo and in multi-practioner group settings.

#### **Education**

MS, Physician Assistant Studies, AT Still University BS, Physician Assistant Program, The George Washington University

#### **Medical Dermatology Experience**

- Adult & Pediatric full body exams
- Tinea & Fungal culture
- SK & AK
- Intralesional steroid injection
- Warts & Molluscum
- Alopecia
- Dermoscopy & Microscopy
- Botox for hyperhidrosis
- Acne & Rosacea tx w/hormonal methods, isotretinoin, oral steroids
- Psoriasis tx w/topicals, MTX, Biologics w/laboratory monitoring
- Eczema tx w/oral prednisone in children
- Ac/Ch urticaria w/H2, H3 antagonists & antileukotrienes
- Wound care mgmt, to include venous & arterial ulcers
- Venous stasis dermatitis w/diuretic mgmt
- Hydradenitis suppurativa tx w/I&D, antibx, isotretinoin
- Surgical & Non-surgical tx melanoma & non-melanoma skin cancers

# **Surgical Dermatology Experience**

- Excision of cysts/lipomas
- Simple excisions
- I&D's, cryotx, ED&C
- Skin biopsy: excisional, punch, shave
- Local anesthetic infiltration & regional nerve blocks
- Advanced surgical/Moh's closures: wedge, advancement & rotational flaps, H-Plasty, rhomboid, O-T, Full Thickness Skin Grafts

# **Cosmetic Dermatology Experience**

- Botox, Dysport, Xeomin
- CoolSculpting
- Sclerotherapy

- Juvederm, Restylane, Belotero, Radiesse
- Fraxel, Clear & Brilliant
- Candela V-Beam

- Skin biopsy: excisional, punch, shave
- Infini, Vivace RF Microneedling
- Ultherapy Skin Tightening, Basic & Advanced
- Lumenis One IPL, Sciton ForeverYoung BBL, Palomar Starlux IPL

## **Cosmeceutical Product Knowledge**

Alastin

- ZO Obagi
- GloMinerals

• Skin Medica

- Restorsea
- Jane Iredale

#### **Leadership/Maketing/Sales Experience**

- In-house Trainer for Devices (BBL, Ultherapy, Vivace, CoolSculpting)
  - o Injectables (Botox, Juvederm)
  - o Pre & Post Procedure Photodocumentation
- Lead Presenter for in-house marketing & promotional events
- Video Series Host for education & marketing of cosmetic procedures
- Created & Presented PowerPoint Presentation for marketing event
- Created in-service manual for procedures
- Consistently positive on-line reviews
- Routine upselling
- Conversion Rate: 90-95%

## **Certifications/Licenses**

Current NCCPA Board Certification Current Federal DEA Registration Current California State PA License